

### **Acquisition of** 2 Serangoon North Avenue 5

**16 December 2005** 

# maple Tree logisticstrust



# Agenda

- Details of 2 Serangoon North Avenue 5
- Impact on MapletreeLog
  - Reduced tenant concentration
  - More diversified asset mix
  - Long average lease duration
  - Unexpired lease of underlying land still long
  - Acquisition is yield accretive

### 2 Serangoon North Avenue 5



The Property is an 8-storey warehouse-cumproduction building with an ancillary office and a basement car park.

Purchase price: S\$45.0m

Property yield: 7.1%

 Appraised value: S\$45.2m by Colliers International Consultancy & Valuation (Singapore) Pte Ltd dated 28 October 2005

Land tenure: expiry in 2055, including the +30 years option obtained

Land area: 12,372 sqm

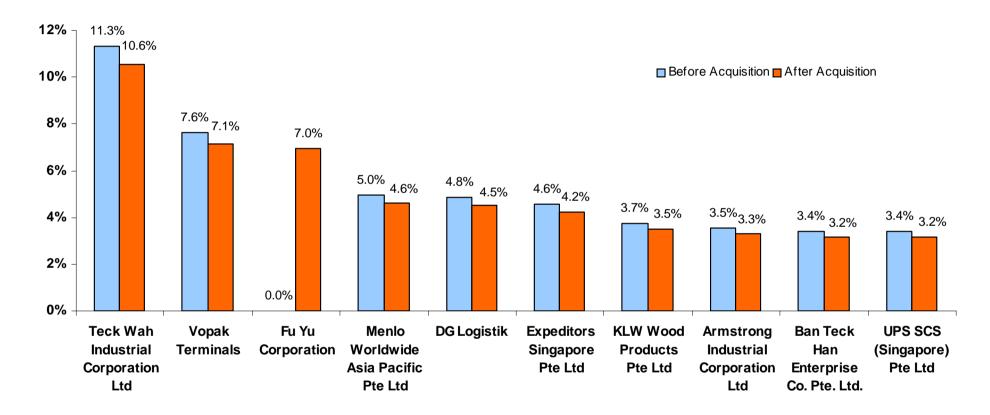
**GFA: 30,910 sqm** 

Lettable area: 30,910 sqm

- Lease terms: Sale & leaseback to single tenant.
  5 years lease with option for 5 years. First year rental at S\$3.593m pa with stepped up rental increases in the subsequent years of lease
- Tenant: Fu Yu Corporation Limited
- Outgoings: Tenant pays land rent, property tax and property maintenance

### Reduced tenant concentration

#### To 10 Tenants by Gross Revenue for the Month of September 2005



<sup>\*</sup> Reflects gross revenue contribution for the month of September 2005

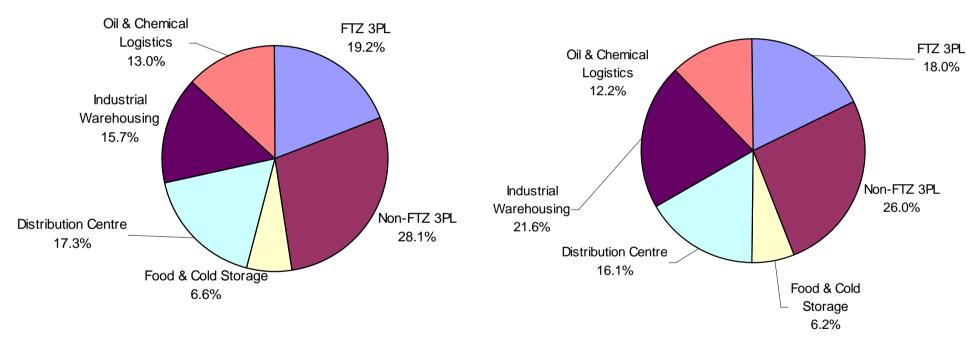
### More diversified asset mix

### **Before the acquisition\***

### After the acquisition\*

#### **Gross Revenue Contribution by Trade Sector (Before Acquisition)**

#### **Gross Revenue Contribution by Trade Sector (After Acquisition)**

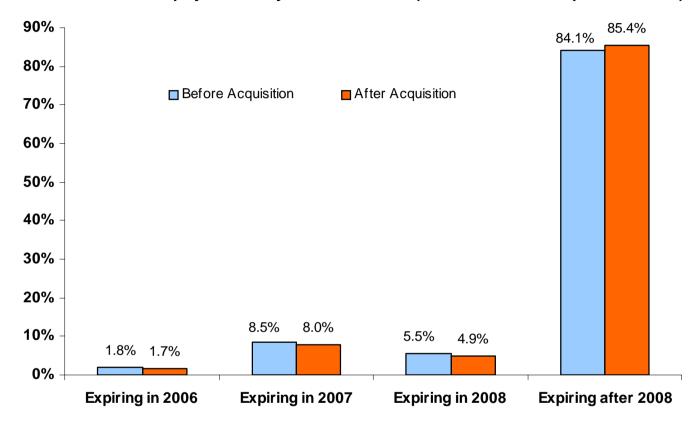


- \* (1) Based on revenue for the month of September 2005 for the initial 15 + 8 new properties announced to date (post-IPO) and contracted first year monthly rental for the new properties.
- (2) The new property has been classified under Industrial Warehousing.



## Long average lease duration

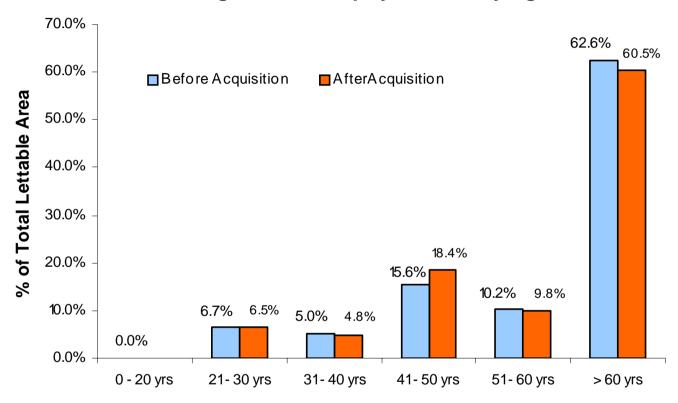
#### Lease Expiry Profile by Gross Revenue (for the Month of September 2005)



	Initial 15 properties plus 8 acquired properties	24 properties after 2 Serangoon North Avenue 5
Weighted average lease term to expiry	8.4 years	8.1 years

# Leasehold for underlying land still long

### Remaining Years to Expiry of Underlying Land Lease



	Initial 15 properties plus 8 acquired properties	24 properties after 2 Serangoon North Avenue 5
Weighted average of unexpired lease term of underlying land	58.5years	58.2 years

<sup>\*</sup> Reflects year to expiry from 30 September 2005



# Acquisition is yield accretive

For Year One*	2 Serangoon North Avenue 5 (S\$m)
Property income	3.593
Property expenses	0.398
Net property income	3.195
NPI Yield before acquisition costs (%)	7.1%
Implied NPI yield of MapletreeLog (based on unit price of S\$1.01 on 15 Dec 2005)	4.7%

### Disclaimer

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This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representatives examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward looking statements, which are based on current view of management on future events.

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